

DECORATION & ADD ON PRICING

| EMBROIDERY | 12-99 | 100 - 224 | 225-374 | 375-499 | 500+ |
|--|---|-----------|---------|---------|---------|
| Additional location up to 10,000 stitches (First location Included in "All In" price) | \$6.50 | \$6.35 | \$5.60 | \$5.00 | \$4.90 |
| 10,001 stitches and up: add per 5,000 stitches: | Add \$2.00(A) per piece all quantities. | | | | |
| 3D (Puff) Embroidery | Add \$2.80(A) per piece all quantities. | | | | |
| Digitizing | \$12.50 per 1,000 stitches (minimum \$50, maximum \$150). | | | | |
| Personalizations and Type Charge | \$10 (A) per piece all quantities. | | | | |
| Metallic Thread | Add \$2 (A) per piece all quantities. | | | | |
| Edit DST Files / Typeset (Standard Fonts) | Add \$18.75 per file. | | | | |
| Production time after proof approval (if required) for orders up to 10,000 stitches | 1 day** | 3 days | 4 days | 5 days | Inquire |
| Production time after proof approval (if required) for orders over 10,000 stitches | 5 Business days through fourth column (Call Trimark for orders over fourth column). | | | | |
| ** 1 day service excludes 3 in 1 and insulated jackets, full back/front logos, personalizations, 3D and applique. | | | | | |
| TRUE EDGE™ & PHOTOGRAFFIX TRANSFER | 12-99 | 100 - 224 | 225-374 | 375-499 | 500+ |
| Additional location (First location included in "All In" price) | \$6.50 | \$6.35 | \$5.60 | \$5.00 | \$4.90 |
| Non-Branded Reflective charge (Add to "All In" price) | \$2.40 (A) Size limitation. 4"x5". \$0.60 (A) cents per sq inch over 20 sq inches. | | | | |
| 3M branded first location additional charge (Add to "All In" price) | \$3.60 (A) Size limitation. 4"x5". \$0.80 (A) cents per sq inch over 20 sq inches. | | | | |
| Photograffix | Size Limitation. 4"x5". \$0.30 (A) cents per sq inch over 20 sq inches. | | | | |
| Personalization (For all Transfers) | \$10 (A) per piece all quantities, plus applicable set up charges. | | | | |
| Set up charge (For all Transfers) | \$62.50 per logo / No charge for exact reorder. | | | | |
| Production time after approval (For all Transfers) | 7 Business days through fourth column (call Trimark for orders over fourth column). | | | | |
| DEBOSS (ANY SIZE, SAME PRICE) | 12-99 | 100 - 224 | 225-374 | 375-499 | 500+ |
| Additional location (First location included in "All In" price) | \$6.50 | \$6.35 | \$5.60 | \$5.00 | \$4.90 |
| Set up charge (including die) | \$62.50 per logo / No charge for exact reorder. | | | | |
| Production time after approval | 3 Days | 3 Days | 4 Days | 5 Days | Inquire |
| INFUSION (ANY SIZE, SAME PRICE) | 12-99 | 100 - 224 | 225-374 | 375-499 | 500+ |
| Additional location (First location included in "All In" price) | \$6.50 | \$6.35 | \$5.60 | \$5.00 | \$4.90 |
| Set up charge per location | \$62.50 per logo / No charge for exact reorder. | | | | |
| Personalization | \$10 (A) per piece all quantities, plus applicable set up charges. | | | | |
| Production time after approval | 1 Day | 3 Days | 4 Days | 5 Days | Inquire |
| LASER ETCHING (ANY SIZE, SAME PRICE) | 12-99 | 100 - 224 | 225-374 | 375-499 | 500+ |
| Additional location (First location included in "All In" price) | \$6.50 | \$6.35 | \$5.60 | \$5.00 | \$4.90 |
| Set up charge | \$62.50 per logo / No charge for exact reorder. | | | | |
| Personalization | \$10 (A) per piece all quantities, plus applicable set up charges. | | | | |
| Production time after approval | 1 Day | 3 Days | 4 Days | 5 Days | Inquire |
| HXD (MAX SIZE OF 12 SQ INCHES) | 12-99 | 100 - 224 | 225-374 | 375-499 | 500+ |
| Additional location (First location included in "All In" price) | \$6.50 | \$6.35 | \$5.60 | \$5.00 | \$4.90 |
| Surcharges (Metallic or Specialty Colours) | Add \$2.00 (A) per piece on all quantities. | | | | |
| Setup Charges | Dimensioning Setup Charge: \$50 Tool Setup Charge: \$175 | | | | |
| Production time after approval (Allow 48 hours for dimensioning) | 3 Days | 4 Days | 5 Days | 6 Days | Inquire |
| PATCHES: WOVEN (MINIMUM ORDER 200 PIECES) | | | | | |
| Woven Labels (Added to "blank" price) | \$6.50 (A) per piece (minimum order 200 pieces). | | | | |
| Set up charge (Woven) | \$62.50 per logo / No charge for exact reorder. | | | | |
| Production time after approval (Including sewing onto garments) | 4-5 weeks. | | | | |

| APPLIQUE/REVERSE APPLIQUE | 12-99 | 100 - 224 | 225-374 | 375-499 | 500+ |
|---|--|-----------|---------|---------|---------|
| Full front / back includes one colour fabric up to 10,000 stitches (added to blank price). | \$13.80 | \$13.46 | \$11.93 | \$10.63 | \$10.35 |
| Cap front / left chest includes one colour fabric up to 10,000 stitches (added to blank price). | \$8.50 | \$8.28 | \$7.33 | \$6.55 | \$6.38 |
| 10,001 stitches and up: add per 5,000 stitches: | Add \$2.00(A) per piece all quantities. | | | | |
| 3D (Puff) Embroidery | Add \$2.80(A) per piece all quantities. | | | | |
| Per additional fabric colour | Add \$2.00(A) per piece all quantities. | | | | |
| Metallic Thread | Add \$2.00(A) per piece all quantities. | | | | |
| Set up charge | \$156.25 / No charge for exact reorder. | | | | |
| Production time after proof approval (if required) for orders up to 10,000 stitches | 5 days | 6 days | 7 days | 8 days | Inquire |
| Production time after proof approval (if required) for orders over 10,000 stitches | Add one business day through fourth column | | | | |

LABEL PRINT (MUST BE DONE IN CONJUNCTION WITH ANOTHER DECORATION METHOD)

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| One Colour Print ("Added to "decorated" price) | \$3.80(A) per piece (all quantities). |
| Set up charge | No charge. |
| Production time after approval | Add one day to primary decoration method lead times. |

DECORATED PRE-PRODUCTION OR SPEC SAMPLE CHARGES

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|--|---|
| Decorated Spec Samples (no existing order) / Self Promotion | 50% off decorating run charge for methods not included in "All in" pricing and 50% off applicable set up fees. No less than minimum charge will apply. Full digitizing, HXD and deboss setup charges will be applied. Garment pricing: Trimark - 50% off first column "All in" pricing; Puma - 30% off first column "All in" pricing; Roots - Regular "All in" price. |
| Pre production sample (advance decorated sample on existing order) | 50% off decorating run charge for methods not included in "All in" pricing. No less than minimum charge will apply. Available for all methods except woven labels. Full digitizing and setup charges will be applied. Garment pricing: Trimark - 50% off first column "All in" pricing; Puma - 30% off first column "All in" pricing; Roots - Regular "All in" price. |
| Production time after approval | Standard lead times per method of decoration |

PROOF AND ART CHARGES

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|---|--|
| Artwork charges | \$62.50/hour |
| Paper Proof (Allow two business days) | No charge for first proof (\$12.50 per revision) |
| Virtual Mock Up (Allow two business days) | \$12.50/each |
| Storyboards | \$93.75 |

SHIPPING CHARGES

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|-----------------------------|---|
| Shipping | If a ship method is not specified, Trimark will use their own judgment in selecting carrier and method in order to meet your deadline date. Trimark cannot guarantee method of shipment. If you provide Trimark with a third party account number for shipping, or designate a specific carrier, you assume responsibility for the shipment from the time the order is ready for pick up. |
| Drop/Split Shipments | \$6.25 each location |
| Custom Non Standard Packing | \$6.25 per box |

DECORATED ORDERS LESS THAN MINIMUMS & ORDER CANCELLATIONS

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|-------------------------------------|---|
| Decorated Orders Less Than Minimums | Add \$31.25 per order. |
| Cancellations | If production has begun, customers will be responsible for all normal costs on work completed including garment and decorating costs. A 15% restocking fee will be applied. |

OTHER CHARGES

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|--|---------------------|
| Folding and Polybagging | No Charge |
| Attach customer supplied tags | \$0.62 each |
| Attach customer barcode labels | \$0.62 each |
| Rush Charge if outside published timelines | \$62.50 / per order |

STANDARD COLOURS & PMS MATCHING

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|--------------------|---|
| PMS Match | If order specifies "closest to PMS colour", factory will use closest PMS colour from the Standard PMS Colour chart. |
| Embroidery Colours | Trimark utilizes Isacord thread for all embroidery orders. |

*Order must be submitted complete by 5 PM EST. All orders submitted after 5 PM will be considered received on the next business day. Allow one additional business day for all proofs that require digitizing. All production lead times based on one standard location and additional time may be required for additional locations or nonstandard locations.